

# Adviser Profile



**Stephen Fulton**

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Stephen Fulton is an employee and a representative of F W Holst & Co. Pty Ltd. (HOLST).

Stephen holds a Bachelor of Engineering degree from The University of Melbourne and has worked as a civil engineer. He has also worked as a journalist with Engineers Australia magazine and with the Australian Financial Review newspaper. He has written freelance articles on investment for The Age newspaper and the Australian Accountant magazine and writes a regular newsletter for his clients.

Stephen joined the stockbroking firm McKinley Wilson in 1985 as a stock analyst and later became a private client adviser. He subsequently moved to HOLST in 1991. He has had more than 15 years experience in investing and investment analysis.

Stephen has developed a particular style of investment which differs from the mainstream approach to stockmarket investing. Covering the top 400 stocks on the Australian Stock Exchange, Stephen concentrates on industrial stocks and uses quantitative methods of stock selection. The selection method is based on computer simulations of the stockmarket over the past ten years. Stephen has identified key factors often associated with winning stocks – high price momentum and good value. This has led to quite successful results since implementation.

Stephen is qualified to give advice in the following matters:

- Securities listed on the Australian Stock Exchange.
- Securities listed on recognised Stock Exchanges overseas.
- Fixed interest securities and other investments paying fixed or floating rates of interest.
- Portfolio reviews and evaluation.
- Listed and unlisted property trusts.
- Managed Products.

Your adviser may receive remuneration from HOLST in the form of salary, performance related payments and/or a portion of brokerage or other payments received by HOLST.

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## HOLST

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